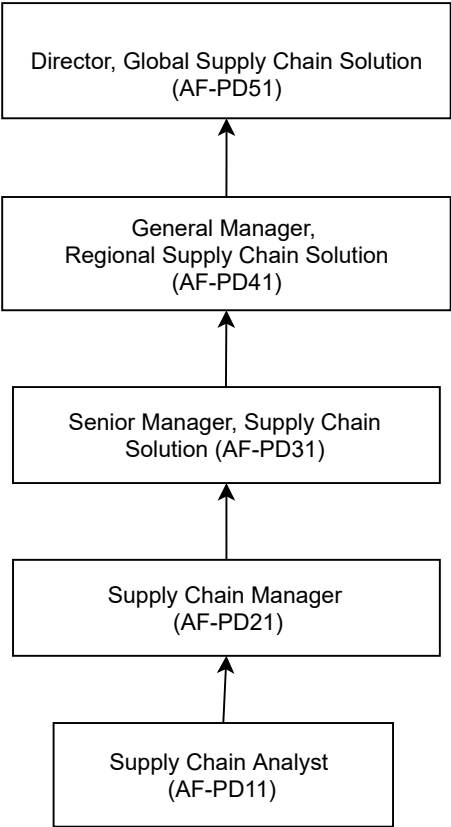


# Progression Pathway for the Logistics Industry

(Airfreight and Express)

## Planning and Design of Logistics Solutions (PD)



## Planning and Design of Logistics Solutions

<b>Position</b>	<b>Director, Global Supply Chain Solution (AF-PD51)</b>		
Duties	<ul style="list-style-type: none"> <li>Design global logistics solutions according to customers' requirements to achieve sales strategy and its business goals</li> <li>Generate ideas to increase sales and revenue through innovative solutions</li> <li>Formulate product and service trends, and provide suggestions for future business development</li> </ul>		
	<b>Core Competency</b>	<b>Code</b>	<b>Credit</b>
	Plan and design global logistics solutions (logistics facilities)	LOCUPD701B	6
	Plan and design global logistics solutions (market environment)	LOCUPD702B	6
	Plan air freight and express network	LOAFOM602B	9
	Formulate logistics plans related to capital arrangements	LOCUPD603B	12
	Formulate revenue management for air freight	LOCUOM521B	9
	<b>Total Credits</b>		<b>42</b>

<b>Position</b>	<b>General Manager, Regional Supply Chain Solution (AF-PD41)</b>		
Duties	<ul style="list-style-type: none"> <li>Design regional logistics solutions according to customers' requirements to achieve sales strategy and its business goals</li> <li>Generate ideas to increase sales and revenue through innovative solutions</li> <li>Formulate product and service trends, and provide suggestions for future business development</li> </ul>		
	<b>Core Competency</b>	<b>Code</b>	<b>Credit</b>
	Plan and design regional logistics solutions (logistics facilities)	LOCUPD601B	6
	Plan air freight and express network	LOAFOM602B	9
	Formulate logistics plans related to capital arrangements	LOCUPD603B	12
	Formulate revenue management for air freight	LOCUOM521B	9
	<b>Total Credits</b>		<b>36</b>

<b>Position</b>	<b>Senior Manager, Supply Chain Solution (AF-PD31)</b>			
Duties	<ul style="list-style-type: none"> <li>• Design logistics solutions according to customer’s requirements to achieve sales strategy and its business goals</li> <li>• Generate ideas to increase sales and revenue through innovative solutions</li> <li>• Formulate product and service trends, and provide suggestions for future business development</li> </ul>			
	Core Competency		Code	Credit
	Plan and design regional logistics solutions (logistics facilities)		LOCUPD601B	6
	Plan air freight and express network		LOAFOM602B	9
	Formulate logistics plans related to capital arrangements		LOCUPD603B	12
	Formulate revenue management for air freight		LOCUOM521B	9
	Non-core Competency		Code	Credit
	Design logistics solutions for air freight route network		LOAFPD503B	6
	Total Credits			42

<b>Position</b>	<b>Supply Chain Manager (AF-PD21)</b>																	
Duties	<ul style="list-style-type: none"> <li>• Design and develop supply chain solutions</li> <li>• Review and study proactively how to improve operational efficiency and expand the transportation network</li> <li>• Develop standard operating procedures (SOP) according to the customers' supply chain</li> <li>• Assist customers in managing and implementing new projects</li> <li>• Provide customers with implementation and transportation plans</li> <li>• Supervise the team and manage their performance</li> <li>• Identify training needs</li> <li>• Implement efficient operation methods</li> </ul>																	
	<table border="1"> <thead> <tr> <th>Core Competency</th> <th>Code</th> <th>Credit</th> </tr> </thead> <tbody> <tr> <td>Plan and design local logistics solutions</td> <td>LOCUPD501B</td> <td>9</td> </tr> </tbody> </table>			Core Competency	Code	Credit	Plan and design local logistics solutions	LOCUPD501B	9									
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Design air freight logistics solutions by deploying virtual airport concepts	LOAFPD505B	6																
Total Credits		30																

<b>Position</b>	<b>Supply Chain Analyst (AF-PD11)</b>		
Duties	<ul style="list-style-type: none"> <li>Analyse the market structure of supply chain services</li> <li>Compare the pros and cons of different service providers</li> <li>Propose supply chain solutions to improve operational efficiency and expand transportation networks according to different import and export trade models</li> <li>Establish key performance indicators (KPIs) for customers and monitor operational performance closely</li> </ul>		
	Core Competency	Code	Credit
	Formulate logistics solutions for new air traffic rights	LOAFPD502B	6
	Analyse market structure of air freight service	LOAFPD501B	9
	Master the logistics needs of different import/export trading modes	LOCUPD401B	9
	Total Credits		24