<u>Specification of Competency Standards for the Logistics Industry</u> <u>Unit of Competency</u>

1. Title	Formulate voyage charterparty		
2. Code	LOSGOM518A		
3. Range	This unit of competency is applicable to shipping companies, charterers, ship brokers and sea freight operators. Practitioners should be capable to formulate voyage charterparty according to the needs of the company, the situation of the market for ship chartering and other factors.		
4. Level	5		
5. Credit	6 (for reference only)		
6. Competency	Performance Requirements		
	 6.1 Voyage charterparty Understand the shipping operation, the characteristics of cargoes, port operation, geographical environment, etc. Understand the differences in scheduled liners and tramp shipping and their characteristics Understand the role of charterparty in unscheduled shipping operation Understand different types of ship chartering and the characteristics of voyage charterparty Understand the source of the template of standard contract, relevant international organizations, the application and differences 		

6.2 Select and use the standard templates for formulation of voyage charterparty	 Understand the content of the template of standard contract, including shipowner's responsibilities, cargo loading fees, loading port, exemption clause, route deviation, loading and unloading fees and time, penalties, etc.; understand the positive and negative impact on shipping companies or charterers Understand the legal systems adopted for different standard templates of voyage charterparty Understand the impact of modifying the standard templates of voyage charterparty Understand the business operation, services and fees of ship brokers Understand the current situation and trend of freight and chartering market Master good communication and negotiation skills Analyze the development of the chartering market and understand templates of charterparty Select and use the standard templates of charterparty Understand past exposure to risks and liabilities for ship chartering and consider risk management and transfer solution; apply the chartering contract terms to protect the interests of the company
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	 Appoint ship brokers to handle ship chartering on the company's behalf Liaise with ship brokers and state clearly the company's needs for ship chartering and revise if necessary Complete the standard templates of charterparty with information discussed and agreed by both parties; use supplementary wording and clauses to protect the interests of the company
7. Assessment Criteria	 The integrated outcome requirement of this unit of competency in respect of formulation of charterparty is: (i) Capable to select and use standard templates for voyage charterparty after discussion and to formulate charterparty, and use proper wording to state clearly the rights and obligations of both parties so as to protect the interests of the company and comply with contract provisions.
8. Remarks	