<u>Specification of Competency Standards for the Logistics Industry</u> <u>Unit of Competency</u>

1. Title	Arrange for container insurance
2. Code	LOSGIL510A
3. Range	This unit of competency is applicable to shipping companies and relevant sea freight operators. Practitioners should be capable to understand the risks for containers during operation; to consider different factors and use the knowledge of insurance law to arrange for container insurance for the company so as to transfer the risks.
4. Level	5
5. Credit	6 (for reference only)
6. Competency	Performance Requirements
	 6.1 Understand Operating risks and the basic facts of containers, including types and uses, specification and structure, value, marking, size, net weight, loading and floor weight limitation and insurance terms Understand the operation, handling methods and equipment, limitations and notable items, and maintenance and repairs of different types of containers Understand the matching of containers and cargoes Understand the trisks for containers during operation Understand the basic principles of insurance law, including the principle of utmost good faith, duty of disclosure, insurable interest, contract of indemnity, etc. Understand the impact on the validity of insurance contracts by violation of the basic principles of insurance law

- Understand container insurance terms
- Understand the current situation and trend of container insurance market
- Consult different departments and analyze claims record to understand the risks for containers during operation and to decide on the appropriate sum insured, deductible, exclusions and coverage

6.2

Arrange for

container

insurance

contracts

- Provide the insurance company with relevant information for consideration, including the type and use, specification and structure, size and quantity of containers, the sum insured, claims record and maintenance and repairs; present the company's requirements for insurance products clearly
- Select appropriate insurance companies or intermediaries for the company according to their background, financial position, reputation and underwriting capacity
- Apply the knowledge of container insurance terms and relevant insurance market to fight for the most appropriate coverage and the most reasonable premium when negotiating with insurance companies or intermediaries
- Verify the insurance documents issued by insurance companies or intermediaries
- Handle the premium with other departments of the company

	 6.3 Professionalism Handle insurance issues according to insurance law insurance Avoid conflict of interests contracts Act cautiously to protect the interests of the company
7. Assessment Criteria	 The integrated outcome requirements of this unit of competency is: (i) Capable to handle matters related to container insurance according to various factors, including types and uses of containers, maintenance and repairs, and the needs of the company so as to transfer the risks; and (ii) Capable to select appropriate insurance companies or intermediaries to handle insurance matters according to company's requirements and different factors of consideration.
8. Remarks	