<u>Specification of Competency Standards for the Logistics Industry</u> <u>Unit of Competency</u>

1. Title	Arrange for charterer's liability insurance
2. Code	LOSGIL504A
3. Range	This unit of competency is applicable to charterers and relevant sea freight operators. Practitioners should be capable to understand possible liabilities of charterers during operation; to consider different factors and use the knowledge of insurance law to arrange for charterer's liability insurance so as to transfer the risks.
4. Level	5
5. Credit	9 (for reference only)
6. Competency	 6.1 Understand operating risks and the basic principles of insurance law and insurance terms Understand the company's relationship with charterers Understand the use and details of charterparty, the rights and obligations of charterers' exposure to risks of contractual liabilities and third party liabilities during chartering period Understand the basic principles of insurance law, including the principle of utmost good faith, duty of disclosure, insurable interest, contract of indemnity, etc. Understand the impact on the validity of insurance law

- Understand the terms of charterer's ٠ liability insurance, including liabilities toward cargo, oil pollution, damage to third party property or persons, salvage of ship wreckage, collision, and hull damage
- Understand the liabilities of charterers, and the current situation and trend of the insurance market
- Arrange for Consult different departments (including • charterer's an analysis of litigation and claims liability record, and details of charterparty) and insurance understand charterers' exposure to risks of contractual liabilities and third party contracts liabilities during chartering period;
 - formulate the appropriate limit of liability, deductible, exclusions and coverage
 - Provide the insurance company with relevant information for consideration, including information of chartered vessels, types of chartering, chartering period, details of charterparty, limit of liability and voyage; present the company's requirements for insurance products clearly
 - Select appropriate insurance companies or intermediaries according to their background, financial position, reputation and underwriting capacity

6.2

	 Apply the knowledge of terms of charterer's liability insurance and relevant insurance market to fight for the most appropriate coverage and the most reasonable premium when negotiating quotations with insurance companies or intermediaries Verify the insurance documents issued by insurance companies or intermediaries Handle the premium with other departments of the company
	 6.3 Professionalism Handle insurance issues according to insurance law insurance Avoid conflict of interests contracts Act in a cautious manner to protect the interests of the company
7. Assessment Criteria	 The integrated outcome requirement of this unit of competency is: (i) Capable to handle charterer's liability insurance according to different factors, including the characteristics of ships, past compensation records, types of ship chartering, details of charterparty and the needs of the company so as to transfer the risks; and (ii) Capable to select appropriate insurance companies or intermediaries to handle insurance matters according to company's requirements and different factors of consideration
8. Remarks	